



**Habitat**  
**for Humanity**<sup>®</sup>  
of Greater Memphis

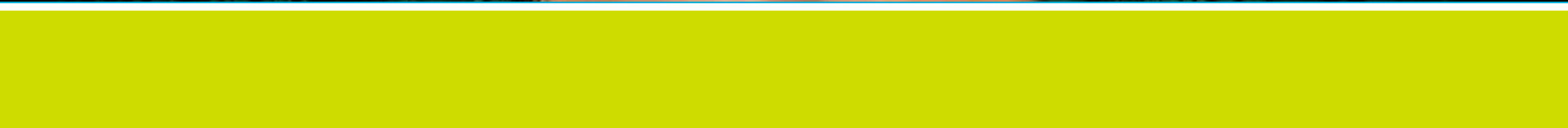
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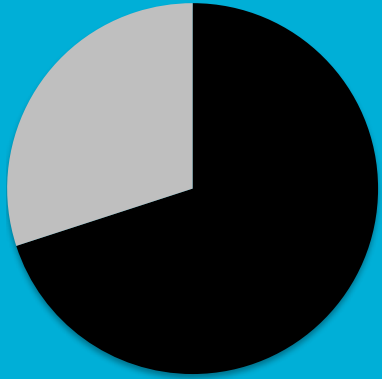
**We build strength, stability and self-reliance through shelter.**



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# Memphis Housing Landscape



> 26.2%



\$827



88



> 50%

In Memphis, we work every day to help new homebuyers and existing homeowners live in safe, decent, accessible homes they can afford.

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# From In-Fill to Neighborhood Revitalization

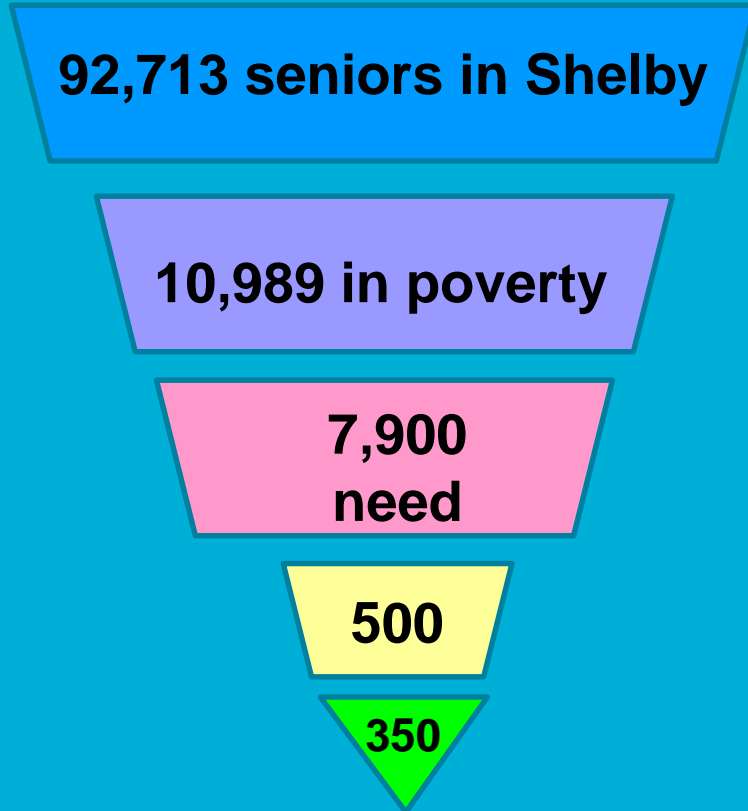


**490+**



**101+**

# Need: Memphis



Received grant and then implement

# Need: AIP clients

- \$16,284/annual income
- 63 yrs/age of home
- \$12,622/cost per home
- Serious roof issues
- Faulty or no air systems
- Water damage
- Lack of accessibility options
- Reduced socialization
- 66% waiting 5-10 yrs for external repairs
- 73% waiting 5-10 yrs for internal repairs

# Implications without AIP program



# AIP generated benefits that are 3.46 times the initial investment

## Aging Citizen Savings:

- Assisted living: \$2.3M (self paid)
- Utility Bills: \$447,360

## Potential Local Savings:

- Nursing homes: \$2.5M
- Fall prevention modifications: \$856,146
- Impact of repairs on neighborhood value: \$12M



# Evaluation Outcomes





## What's Next for Memphis Habitat?

- Aging in Place – Statewide expansion with Senior Trust
- CAPABLE
- Methodist
- GHHI



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